



March 9, 2017.

To Our Valued Distributors,

On March 8, 2016, you were sent the below increase announcement for stretch film effective March 31, 2017. The increase passed on to us from stretch film manufacturer on February 27, 2017 was 7 percent, and not 5 percent. Our floor inventory will allow us to extend current pricing until March 31, 2017. A price increase up to 7% will be implemented on April 3, 2017.

All purchase orders placed no later than March 31, 2017, must be will called or delivered no later than April 10, 2017. Purchase orders placed at old pricing will be subject to inventory on hand. New pricing will apply to all orders where out of stock items were replaced by new cost inventory. All special orders and manufacturer drop ships will be at new pricing.

We have also been notified by film manufacturers, do to higher resin costs announced on 3/1/17, another stretch film increase will be implemented on March 27, 2017. They are planning to increase costs by another 7%. We will keep you updated on this announcement.

Your sales representative will answer any questions related to the most recent increases on stretch film. They can also give you status of inventory levels and pricing.

We appreciate your continued business.

Sincerely,

A handwritten signature in blue ink, appearing to read 'Joe Tang', with a horizontal line above it.

Joe Tang
President